



TSI Holding Company is a St. Louis, Missouri-based family-owned and operated investment company established by John C. Hauck and affiliated investors. Our core belief is to invest in people and lower, middle market companies that look to diversify and grow into geographies, product lines and services.

TSI is looking for investment and/or acquisition opportunities with a strong management that operates the business with full sustainable performance and a vision for growth. We have over 65 years of experience as equity partners, owners and operators of businesses in distribution, light manufacturing, aviation and consumer products. Our diversified background provides an owner and management team with a realistic evaluation of return horizons, capital needs and growth opportunities specific to their business.

INVESTMENT/ACQUISITION GUIDELINES

- Private middle market companies with Sales Revenue up to \$100 Million+
- Target company EBITDA - \$500K - \$5M
- Target equity investment size - \$1M - \$30M
- **Industrials vertical – wholesale distribution, light manufacturing, business services**
- Value-add component, multiple product lines, services
- Tenured, experienced executive team with a history of managing key business issues and the ability to grow the business preferred
- Geography: Central U.S.

EQUITY OPPORTUNITIES

- Growth Capital - systems, inventory, equipment, acquisition
- Estate Transitions - succession planning, family transitions
- Financial Restructuring, Shareholder Liquidity, Minority Equity Buyouts

PORTFOLIO

WHOLLY-OWNED BUSINESSES (Past & Present)

- Tubular Steel, Inc.**, St. Louis, MO
 - Distributor of carbon, alloy & stainless steel pipe, tubing & bar products
- Roman Company**, St. Louis, MO
 - Designer & distributor of fashion jewelry
- Sunstone Imports, Inc./Jezlaine**, Chicago, IL
 - Designer, importer & distributor of sterling silver jewelry
- Metalcraft Enterprises, Inc.**, St. Louis, MO
 - Midwest fabricator of industrial & commercial parts
- Miami Air International, Inc.**, Miami, FL
<http://www.miami-air.com/>
 - Global charter airline

EQUITY INVESTMENTS (Past & Present)

- Athletic Footwear
- Cable TV Distribution
- Community Bank
- Healthcare Facilities
- Insulation Manufacturer
- Medical Billing Services
- Polystyrene Manufacturer
- Packaging Manufacturing
- Stainless Steel Manufacturer of Pressure Vessels
- Professional Sports Team
- Fractional Executive Air Charter
- Heavy & Civil Engineering/Re-Model Services